



AETNA BETTER HEALTH OF VIRGINIA

NETWORK RELATIONS CONSULTANT ASSIGNMENTS – HEALTH SYSTEMS & LARGE PROVIDER GROUPS

HEALTH SYSTEMS/LARGE PHYSICIAN GROUPS	NETWORK RELATIONS CONSULTANT	CONTACT NUMBER	EMAIL ADDRESS
Augusta Health	Hayley Huffman	540-315-5817	HuffmanH@aetna.com
Bath Community	Hayley Huffman	540-315-5817	HuffmanH@aetna.com
Bon Secours - Hampton Roads	Che' Lipscomb	757-641-1732	LipscombC@aetna.com
Bon Secours - Richmond	Lawrence Llana	804-432-7496	LlanaL@aetna.com
Buchanan General	Donna Untiedt	276-378-4458	UntiedtD@aetna.com
Carilion	Rhonda Rader	540-632-9758	RaderR@aetna.com
CCNV	Lawrence Llana	804-432-7496	LlanaL@aetna.com
Centra Health	Kim Hudson	804-385-3964	HudsonK3@aetna.com
Chesapeake General Hospital	Che' Lipscomb	757-641-1732	LipscombC@aetna.com
Children's Health Network/Children's Hospital of the Kings Daughters	Margaret Hall	757-619-7802	HallM8@aetna.com
Community Health System (CHS)	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
HCA - Northern	Karen Bartley	540-986-2472	kcbartley@aetna.com
HCA - Richmond	Karen Bartley	540-986-2472	kcbartley@aetna.com
HCA - Southwest	Karen Bartley	540-986-2472	kcbartley@aetna.com
LifePoint (Clinch, Galax & Wythe)	Kim Hudson	804-385-3964	HudsonK3@aetna.com
LifePoint (Danville/Martinsville)	Kim Hudson	804-385-3964	HudsonK3@aetna.com
LifePoint (Fauquier)	Lili Elling	571-308-4587	EllingL@aetna.com
Martha Jefferson PHO	Gerald Nichols	804-489-8741	NicholsG1@aetna.com
Mary Washington/Stafford	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
MCV/CHoR/Community Memorial	Lawrence Llana	804-432-7496	LlanaL@aetna.com
Mountain States/ISHN/Wellmont PHO	Donna Untiedt	276-378-4458	UntiedtD@aetna.com
Riverside Health System	Margaret Hall	757-619-7802	HallM8@aetna.com
Sentara Rockingham Memorial	Gerald Nichols	804-489-8741	NicholsG1@aetna.com
	Kim Hudson	804-385-3964	HudsonK3@aetna.com
UVA/Culpeper Memorial	Gerald Nichols	804-489-8741	NicholsG1@aetna.com
Valley Health Systems	Lili Elling	571-308-4587	EllingL@aetna.com
Virginia Hospital Center	Staceyann Leake	914-330-7801	LeakeS@aetna.com



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NETWORK RELATIONS CONSULTANT ASSIGNMENTS – BY COUNTY

PLEASE NOTE: Statewide Home and Community Based Services Providers (HCBS): Beth Hughes - HughesB@aetna.com
Statewide Nursing Facilities/Skilled Nursing Facilities: Donna Untiedt - UntiedtD@aetna.com

COUNTY/CITY (ALPHABETICAL ORDER)	NETWORK RELATIONS CONSULTANT	CONTACT NUMBER	EMAIL ADDRESS
Accomack	Che' Lipscomb	757-641-1732	LipscombC@aetna.com
Albemarle	Gerald Nichols	804-489-8741	NicholsG1@aetna.com
Alexandria City	Staceyann Leake	914-330-7801	LeakeS@aetna.com
Alleghany	Hayley Huffman	540-315-5817	HuffmanH@aetna.com
Amelia	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Amherst	Kim Hudson	804-385-3964	HudsonK3@aetna.com
Appomattox	Kim Hudson	804-385-3964	HudsonK3@aetna.com
Arlington	Staceyann Leake	914-330-7801	LeakeS@aetna.com
Augusta	Hayley Huffman	540-315-5817	HuffmanH@aetna.com
Bath	Hayley Huffman	540-315-5817	HuffmanH@aetna.com
Bedford/Bedford City	Kim Hudson	804-385-3964	HudsonK3@aetna.com
Bland	Donna Untiedt	276-378-4458	UntiedtD@aetna.com
Botetourt	Hayley Huffman	540-315-5817	HuffmanH@aetna.com
Bristol City	Donna Untiedt	276-378-4458	UntiedtD@aetna.com
Brunswick	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Buchanan	Donna Untiedt	276-378-4458	UntiedtD@aetna.com
Buckingham	Gerald Nichols	804-489-8741	NicholsG1@aetna.com
Buena Vista City	Hayley Huffman	540-315-5817	HuffmanH@aetna.com
Campbell	Kim Hudson	804-385-3964	HudsonK3@aetna.com
Caroline	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Carroll	Donna Untiedt	276-378-4458	UntiedtD@aetna.com
Charles City	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com



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COUNTY/CITY (ALPHABETICAL ORDER)	NETWORK RELATIONS CONSULTANT	CONTACT NUMBER	EMAIL ADDRESS
Charlotte	Kim Hudson	804-385-3964	HudsonK3@aetna.com
Charlottesville City	Gerald Nichols	804-489-8741	NicholsG1@aetna.com
Chesapeake City	Che' Lipscomb	757-641-1732	LipscombC@aetna.com
Chesterfield	Lawrence Llana	804-432-7496	LlanaL@aetna.com
Clarke	Lili Elling	571-308-4587	EllingL@aetna.com
Colonial Heights City	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Covington City	Hayley Huffman	540-315-5817	HuffmanH@aetna.com
Craig	Karen Bartley	540-986-2472	kcbartley@aetna.com
Culpeper	Gerald Nichols	804-489-8741	NicholsG1@aetna.com
Cumberland	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Danville City	Kim Hudson	804-385-3964	HudsonK3@aetna.com
Dickenson	Donna Untiedt	276-378-4458	UntiedtD@aetna.com
Dinwiddie	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Emporia City	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Essex	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Fairfax/Fairfax City (North of 66)	Lili Elling	571-308-4587	EllingL@aetna.com
Fairfax/Fairfax City (South of 66)	Staceyann Leake	914-330-7801	LeakeS@aetna.com
Falls Church City	Staceyann Leake	914-330-7801	LeakeS@aetna.com
Fauquier	Lili Elling	571-308-4587	EllingL@aetna.com
Floyd	Karen Bartley	540-986-2472	kcbartley@aetna.com
Fluvanna	Gerald Nichols	804-489-8741	NicholsG1@aetna.com
Franklin City	Margaret Hall	757-619-7802	HallM8@aetna.com
Franklin County	Karen Bartley	540-986-2472	kcbartley@aetna.com
Frederick County	Lili Elling	571-308-4587	EllingL@aetna.com
Fredericksburg City	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Galax	Donna Untiedt	276-378-4458	UntiedtD@aetna.com
Giles	Karen Bartley	540-986-2472	kcbartley@aetna.com
Gloucester	Margaret Hall	757-619-7802	HallM8@aetna.com
Goochland	Lawrence Llana	804-432-7496	LlanaL@aetna.com



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COUNTY/CITY (ALPHABETICAL ORDER)	NETWORK RELATIONS CONSULTANT	CONTACT NUMBER	EMAIL ADDRESS
Grayson	Donna Untiedt	276-378-4458	UntiedtD@aetna.com
Greene	Gerald Nichols	804-489-8741	NicholsG1@aetna.com
Greensville	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Halifax	Kim Hudson	804-385-3964	HudsonK3@aetna.com
Hampton City	Margaret Hall	757-619-7802	HallM8@aetna.com
Hanover	Lawrence Llena	804-432-7496	LlenaL@aetna.com
Harrisonburg City	Lili Elling	571-308-4587	EllingL@aetna.com
Henrico	Lawrence Llena	804-432-7496	LlenaL@aetna.com
Henry	Karen Bartley	540-986-2472	kcbartley@aetna.com
Highland	Hayley Huffman	540-315-5817	HuffmanH@aetna.com
Hopewell City	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Isle of Wight	Margaret Hall	757-619-7802	HallM8@aetna.com
James City	Margaret Hall	757-619-7802	HallM8@aetna.com
King & Queen	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
King George	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
King William	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Lancaster	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Lee	Donna Untiedt	276-378-4458	UntiedtD@aetna.com
Lexington City	Hayley Huffman	540-315-5817	HuffmanH@aetna.com
Loudoun	Lili Elling	571-308-4587	EllingL@aetna.com
Louisa	Gerald Nichols	804-489-8741	NicholsG1@aetna.com
Lunenburg	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Lynchburg City	Kim Hudson	804-385-3964	HudsonK3@aetna.com
Madison	Gerald Nichols	804-489-8741	NicholsG1@aetna.com
Manassas City	Staceyann Leake	914-330-7801	LeakeS@aetna.com
Martinsville City	Karen Bartley	540-986-2472	kcbartley@aetna.com
Mathews	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Mecklenburg	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Middlesex	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com



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Montgomery	Karen Bartley	540-986-2472	kcbartley@aetna.com
Nelson	Kim Hudson	804-385-3964	HudsonK3@aetna.com
New Kent	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Newport News City	Margaret Hall	757-619-7802	HallM8@aetna.com
Norfolk City	Che' Lipscomb	757-641-1732	LipscombC@aetna.com
Northampton	Che' Lipscomb	757-641-1732	LipscombC@aetna.com
Northumberland	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Norton City	Donna Untiedt	276-378-4458	UntiedtD@aetna.com
Nottoway	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Orange	Gerald Nichols	804-489-8741	NicholsG1@aetna.com
Page	Lili Elling	571-308-4587	EllingL@aetna.com
Patrick	Karen Bartley	540-986-2472	kcbartley@aetna.com
Petersburg City	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Pittsylvania	Kim Hudson	804-385-3964	HudsonK3@aetna.com
Poquoson City	Margaret Hall	757-619-7802	HallM8@aetna.com
Portsmouth City	Margaret Hall	757-619-7802	HallM8@aetna.com
Powhatan	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Prince Edward	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Prince George	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Prince William	Staceyann Leake	914-330-7801	LeakeS@aetna.com
Pulaski	Karen Bartley	540-986-2472	kcbartley@aetna.com
Radford City	Karen Bartley	540-986-2472	kcbartley@aetna.com
Rappahannock	Lili Elling	571-308-4587	EllingL@aetna.com
Richmond City	Lawrence Llena	804-432-7496	LlenaL@aetna.com
Richmond County	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Roanoke City	Rhonda Rader	540-632-9758	RaderR@aetna.com
Roanoke County	Rhonda Rader	540-632-9758	RaderR@aetna.com
Rockbridge	Hayley Huffman	540-315-5817	HuffmanH@aetna.com



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Rockingham	Gerald Nichols Kim Hudson	804-489-8741 804-385-3964	NicholsG1@aetna.com HudsonK3@aetna.com
Russell	Donna Untiedt	276-378-4458	UntiedtD@aetna.com
Salem City	Rhonda Rader	540-632-9758	RaderR@aetna.com
Scott	Donna Untiedt	276-378-4458	UntiedtD@aetna.com
Shenandoah	Lili Elling	571-308-4587	EllingL@aetna.com
Smyth	Donna Untiedt	276-378-4458	UntiedtD@aetna.com
Southampton	Margaret Hall	757-619-7802	HallM8@aetna.com
Spotsylvania	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Stafford	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Staunton City	Hayley Huffman	540-315-5817	HuffmanH@aetna.com
Suffolk City	Margaret Hall	757-619-7802	HallM8@aetna.com
Surry	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Sussex	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Tazewell	Donna Untiedt	276-378-4458	UntiedtD@aetna.com
Virginia Beach City	Che' Lipscomb	757-641-1732	LipscombC@aetna.com
Warren	Lili Elling	571-308-4587	EllingL@aetna.com
Washington	Donna Untiedt	276-378-4458	UntiedtD@aetna.com
Waynesboro City	Hayley Huffman	540-315-5817	HuffmanH@aetna.com
Westmoreland	Sharanda Blakey	804-335-5239	BlakeyS@aetna.com
Williamsburg City	Margaret Hall	757-619-7802	HallM8@aetna.com
Winchester City	Lili Elling	571-308-4587	EllingL@aetna.com